

Capability Statement

01 Oct 2019

Sterling NT

INDUSTRIES SERVED

CLEAN ENERGY

CONSTRUCTION &
ENGINEERING

DEFENCE

HEALTH

LAND &
AGRICULTURE

OIL, GAS & ENERGY

PROFESSIONAL
SERVICES

RAIL

RETAIL, TRADE AND
OTHER SERVICES

STEEL

TRANSPORT

WATER

Company Details

Address: 98 Coonawarra Road
WINNELLIE NT, 0820 Australia

Ph: +61 8 8947 1747

Fax: +61 8 8947 1848

Email: tenders@sterlingnt.com.au

Web: www.sterlingnt.com.au

ICN Gateway Company ID: 71764

Employees: 320

ABN: 94 116 186 193

Locations: 2

NT CAL Accredited: Yes

Works in Remote Locations: Yes

Contacts

Mr Kamal Ali

Ph: +61 8 8947 1747

Mob: +61 4 1544 9251

Email: kamala@sterlingnt.com.au

Since establishing in the NT some 31 years ago, Sterling NT has grown to include five separate service divisions that enable us to offer a complete suite of commercial maintenance, construction and civil services to over 1,000 clients across Darwin, Katherine and Alice Springs. Our accredited systems, software and personnel enable us to mobilise quickly and deliver any scope of maintenance and construction services.

Sterling NT's client base includes the Department of Infrastructure, Territory Housing, Darwin Supreme Court, Darwin Waterfront Precinct, Lendlease, CSIRO, Wood Group and many local businesses. We have provided services for a vast array of commercial properties and offices, police stations, fire stations, medical centres, medical research facilities, recreational facilities, parks and schools throughout the Northern Territory.

We focus on safety of our people, the community and the environment we operate in.

Summary

Sterling NT is a 100% locally owned and operated company that has been established in the Northern Territory for 31 years.

Sterling NT offers a full suite of facility maintenance, general construction and civil services to Northern Territory government, Defence and commercial clients.

Sterling NT is committed to the safety of our people, the community and the environment we operate in, while maintaining our high quality standards across our day to day operations. Our management systems are accredited for ISO9001, ISO14001 and ASNZ4801.

Description

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We focus on safety of our people, the community and the environment we operate in. To this end, we maintain third-party accreditation and relevant industry licenses and conduct ongoing training across all divisions and levels of the company. We employ personnel with extensive experience in their field and offer a range of incentives to retain skilled and passionate local staff. Our team is committed to improving safety, quality and sustainability of communities across the NT.

We are a proud employer of over 300 local personnel and have a diverse workforce reflective of the NT community. Our Indigenous engagement policy and long-established skills development programs support our goal to maintain 30% Indigenous employment across the grounds and construction divisions, with Indigenous employees engaged across all levels of the company. Women currently make up 40% of our workforce, including senior management and supervisory roles.

We deliver ongoing training and mentoring to support skills transfer and professional development; strengthening local industry by building staff capabilities. Our training initiatives include offering traineeships, apprenticeships and nationally recognised qualifications across all divisions. Furthermore, we assist and train our permanent subcontractors to raise their capacity.

Our company policy is to donate 10% of our profits to the community, through sponsorship and donation of in-kind services to groups, events and individuals. We are committed to supporting initiatives that have a wide reach in the Territory and are focused on improving health and well-being outcomes for local people to bolster prosperous communities.

Associations

- > Northern Territory Chamber of Commerce
- > Master Builders NT

Accreditations

- > Registered Training Organisation (RTO)

Other Accreditations

- > CAL Accreditation

Industries Served

- > Clean Energy
- > Construction & Engineering
- > Defence
- > Health
- > Land & Agriculture
- > Oil, Gas & Energy
- > Professional Services
- > Rail
- > Retail, Trade and Other Services
- > Steel
- > Transport
- > Water

Products & Services

> CLEANING

- > Public areas, amenities and suburb cleaning
- > Office, high rise and multi-site cleaning
- > Site facilities cleaning
- > Industrial site cleaning
- > Hospital hygiene cleaning
- > Hospitality and amenities cleaning
- > Construction final cleaning
- > Vehicle and equipment cleaning
- > High pressure cleaning
- > Waste management

> GROUNDS MAINTENANCE

- > Public area maintenance
- > Lawn mowing
- > Turf management and renovation
- > Parkland, road network and Council works
- > Shrub and tree maintenance
- > Irrigation repairs
- > Arboreal services

> CONSTRUCTION

- > Landscape design
- > Irrigation systems design and installation
- > Civil works
- > Building construction and alteration
- > Trade services
- > Playground construction
- > Hardscapes and concreting works

> BUILDING MAINTENANCE

- > Project management
- > Building repair and maintenance
- > Electrical and air-conditioning services
- > Electrical testing and tagging services
- > Plumbing services

> REMOTE

- > Slashing
- > Reach mowing
- > Roadside furniture and sign installation
- > Weed control and management

Major Clients

- > Air Services Australia
- > Airnorth
- > Airport Fire Station
- > Bellamack Corporation
- > Chartair
- > Coca-Cola
- > Corporate Express
- > CSG Group
- > Department of Housing
- > Elders
- > Federal Government
- > Gaymark
- > H2O
- > J&S Drilling Services
- > Lendlease
- > Mitchell Centre Nominees
- > NT Major Events Company
- > Paspaley Group of Companies
- > PowerWater Corporation
- > Randazzo Investments
- > Randazzo Properties
- > Ray White Darwin
- > Wolpers Grahl
- > Wood Group PSN
- > Woodroffe Primary School

Facilities and Equipment

- > Automatic floor scrubbing machines
- > Gas polishing machines
- > Carpet cleaning machines.
- > High pressure cleaners - up to 14,000PSI
- > Industrial vacuum cleaners - wet & dry
- > Industrial landscaping equipment
- > Irrigation equipment
- > All-terrain vehicles with spray units
- > Wood chippers
- > Ride-on industrial sweepers & scrubbers
- > High capacity front deck mowers
- > Assorted mowers
- > Whippers snippers
- > Ride-on mowers with catcher mechanisms
- > Tractors
- > Slashers
- > Reach mowers
- > Assorted chainsaws
- > Litter collection units
- > Traffic control equipment
- > Assorted trade tools
- > Assorted power tools
- > Electrical testing equipment
- > Front end loaders
- > Assorted trucks with varying capacities
- > Assorted vans, utility vehicles and 4WD vehicles
- > Mine site compatible vehicles & machinery
- > Assorted trailers

Previous Significant Projects

2019

**Construction - Cavenagh Street Upgrade
Planting
\$800,000**

Client: PTM Group

The scope included the excavation of the centre of Cavenagh Street, planting of 30 trees and pouring concrete slab above Stratavault sub-base. Our direct excavation zones and work areas were full of services, including many unknown, with a lack of documentation and awareness. Sterling NT conducted a survey to identify the services, which was used as our point of reference throughout the works. Sterling NT is also responsible for tree and garden bed maintenance for 12 months following completion.

2018

**Construction - 18-lot Subdivision - Stage 6
Muirhead
\$1,000,000**

Client: Defence Housing Australia

The scope included construction of four MD lots and 14 SD lots within lot 12006, Stage 6 Muirhead, inclusive of site setup, site investigation and testing, construction of retaining walls, roads, stormwater, sewer and water reticulation, and electrical and communications infrastructure. Sterling NT carried out a detailed dilapidation report of existing and nearby infrastructure and consulted residents to ensure there would be minimal disruption to them.

2018

**Construction - Civil Works at Ludmilla Primary
School
\$300,000**

Client: PTM Group

Sterling NT was engaged by PTM Group to assist in the civil works required at Ludmilla Primary School to enable the landscape construction, also completed by Sterling NT. Works included shaping land to suit the levels required, cultivating the subgrade, supply and lay of topsoil as per design and to box out garden beds.

2019

**Construction - Civil Works at Cavenagh Street
Redevelopment - Stage 2
\$800,000**

Client: PTM Group

Works include demolition of existing road pavements, medians, kerbs and sections of footpath; excavation and construction of tree pits, inclusive of Stratavault cells, drainage, root protection, soil mixes and trees; excavation and construction of median garden beds for tree planting and groundcovers; irrigation installation with connections to existing system and supply and planting of trees to garden beds.

2019

**Landscape Construction at Warren Park NRL
Facility
\$1,500,000**

Client: Halikos

This was the largest turf installation project undertaken in the NT to date, spanning 3 NRL playing fields and some 47,000m². In addition, Sterling NT designed and installed an irrigation system that ensures optimal watering with the use of smart moisture sensors and a Wi-Fi connected controller system, requiring a comprehensive maintenance plan also developed by Sterling NT. This project was an opportunity to develop our employment partnership with Bagot Community.

2018

**Construction - Civil Works at Delamere Airborne
Weapons Range
\$800,000**

Client: Lendlease

Sterling NT was engaged by Lendlease to complete various civil and landscaping works required at the Delamere Airborne Weapons Range. Civil works included cultivation and excavation of subgrade, installation of topsoil to garden beds and grass areas, installation of gravel and ballast rock, subsurface drainage, installation of reno mattresses and other works as required.

2018

Construction - Construct Roadside Rest Stops at 3 Remote Sites \$800,000

Client: Dep of Infrastructure, Planning and Logistics - Katherine

Sterling NT was engaged to construct roadside rest area facilities at three remote memorial site locations up to 460 kilometres from Katherine. Each location required an ablution building, which was constructed in our workshop and transported to site. Each installation required us to set out, form and construct in situ concrete flooring and drainage, supply and install a structurally engineered hot dip galvanised metal tank stand and deck, 20 000L poly water tank and stand, and septic tank.

2018

Construction - Hilton Hotel Bathroom Refurbishment \$175,000

Client: Hilton Group

A full renovation, including strip and demolish the existing bathrooms, waterproofing, plumbing, electrical, tiling and installation of all accessories, such as cabinetry, mirrors, towel rails and hand towel rings etc. As the hotel remained operational, Sterling NT had to plan works around our client's schedule, including conducting work outside of peak times and with minimal disruption to hotel guests and staff. Astute safety was maintained to coordinate numerous subcontractors on site.

2018

Construction - Landscaping Upgrade from Flyover to Temple Terrace \$1,500,000

Client: Dep of Infrastructure, Planning and Logistics

Sterling NT was engaged to complete landscaping works to the verges and median strip on Roystonea Avenue from the Flyover to Temple Terrace intersection. The works included cultivation, topsoiling and grassing to new areas, planting of shrubs, trees and groundcovers, permanent irrigation system including pop-up spray and bubbler units, installation of bollards, installation of lighting to illuminate

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management as required.

2018

Construction - Demolish and Construct New Toilet Block at Holmes Jungle Nature Park \$300,000

Client: Dep of Infrastructure, Planning and Logistics

The scope included demolition of existing toilet, rock retaining wall, water tanks, septic tanks and footpaths and construction of a new toilet block and aerated wastewater treatment system. Once the demolition and removal of the existing toilet was complete, Sterling NT completed the installation of tanks, sub surface irrigation pipe and concrete dizzy boxes and constructed and installed the new toilet block and aerated wastewater treatment system. Scope includes maintenance for 12 months.

2018

Construction - Landscaping and Civil Works at Delamere Airborne Weapons Range \$800,000

Client: Lendlease

Sterling NT was engaged by Lendlease to complete various civil and landscaping works required at the Delamere Airborne Weapons Range. Landscape works included excavation and planting of trees, planting of shrubs and ground cover plants, installation of gravel mulch to garden beds, supply and installation of grass seeding to vast areas, concrete edging to garden beds and design, supply and installation of irrigation to the site.

2018

Construction - Landscaping to Garramilla Boulevard and Tiger Brennan Drive Duplication - Stage 3 \$4,000,000

Client: Territoria Civil

Sterling NT is responsible for the landscaping, including transplanting large fig trees and planting of trees, shrubs, ground cover plants and tube stocks, irrigation design and installation, installation of Stratavault tree pits, co-ordination with other subcontractors onsite to work in and around each other as required and supply of grass seeding to areas where required.

2018

Construction - Parliament House Level 2 - Tiling and Caulking
\$300,000

Client: Dep of Legislative Assembly

Sterling NT was engaged to conduct a range of landscaping and construction works at Parliament House.

Works included removal and replacement of terracotta tiles, caulking and irrigation system. In addition, Sterling NT was also requested to supply and install a new brass plaque, a new flag pole and additional painting works to the balcony and stairwells.

2017

Construction - Playgrounds, Shade Structures and Landscaping at Mother Teresa's Catholic Primary School
\$1,500,000

Client: Halikos

Scope included supply and installation of four playground areas, one kids water play area and three standard playgrounds, all featuring Softfall and steel shade structures requiring engineering, design and construction. Work was conducted through Christmas to ensure the landscaping and irrigation construction, including civil works, supply and install of new garden beds, resin bound gravel, artificial turf and planting of approx 12,500 plants and trees, was completed prior to the school opening.

2016

Cleaning - Parliament House
\$500,000

Client: Dep of Legislative Assembly

Sterling NT first took over the cleaning contract at Parliament House in 2016 with less visual areas of the building in a sub-par condition. Our night cleaners worked progressively through all floors of the building over two months to bring all bathrooms and hallways up to an acceptable standard. We started this contract with cleaning scores of 3/5 and through engaging with our client we developed a structured plan to manage the comprehensive site to achieve consistent 4.5 or 5/5 scores.

2018

Remote - Weed Control on Vacant Crown Land - Palmerston and Surrounds
\$400,000

Client: Dep of Infrastructure, Planning and Logistics - Crown Land Management

Sterling NT was awarded the contract to eradicate class A weeds and to control the growth and spread of class B weeds on vacant Crown Land in Palmerston and surrounding areas. We were awarded the contract well into the spraying season, requiring prompt mobilisation. Our environmental scientist is using Arc GIS to map weed saturation and monitor from season to season.

2017

Grounds - Greater Darwin - Provision of Grounds Maintenance, Litter Control and Cleaning Services to Department Complexes - Palmerston & Humpty Doo
\$700,000

Client: Dep of Communities and Housing

Sterling NT was awarded the contract to complete mowing and edge trimming, mulching of garden beds, weed control, pruning of shrubs and small trees, watering, removal of rubbish and cleaning of common areas for around 50 public housing complexes in the Palmerston and Humpty Doo areas.

2016

Cleaning - Government Offices - Darwin & Katherine
\$1,000,000

Client: NT Property Management - Dep of Corporate Information Systems

The NTPM contract is the largest individual government cleaning contract in the NT with an annual value of approximately \$1M. Sterling NT was the first local company in many years to take over all of the Darwin sites and we have held this contract since 2016. We also provide additional services, such as spring and vacate cleans and periodical cleaning tasks including internal/external windows and carpet cleaning.

2016

**Grounds - Darwin Urban Road Network - Area A
\$2,500,000**

Client: Darwin Waterfront Corporation

Sterling NT commenced services within two weeks from award, operating autonomously to provide a suite of landscape maintenance services, including mowing, maintaining drains and irrigation. We respond to fallen trees and emergency damage from storms so that roadways are clear for vehicle access. We have implemented many cutting-edge programs within this contract, including a sustainable vegetation management initiative and complete overhaul of the irrigation system.

2015

**Construction - Darwin Waterfront Stage 2
Construction
\$600,000**

Client: Toga Constructions

Sterling NT designed and constructed an easy to maintain world-class landscape that mirrors the existing Stage 1 landscaping. To date, we have completed Stage 1, 2 and 3 landscaping and irrigation for the sprawling public domain and Goyder Park, verges and garden beds, multi-story buildings and CDU campus. The irrigation system features Toro 2-wire controller systems and high-density polypropylene lines, effective in minimising water use and with a 25-year guarantee on most components.

2012

**Cleaning - Darwin Magistrates Court
\$400,000**

**Client: NT Department of the Attorney-General
and Justice**

Sterling NT was first awarded this contract in 2012 after the site languished for years under the previous contractor with years' worth of dirt and dust built up. Sterling NT applied ourselves to this project with fervour and the condition of the site was restored quickly under the leadership of one of our long-term area managers. We provide cleaning for over 10,000sqm of office space, court rooms, toilets, foyers, lifts, receptions and common spaces spread over two large buildings in the CBD.

2016

**Grounds - Parliament House
\$150,000**

Client: Dep of Legislative Assembly

Our horticulturist is on site every morning to conduct a suite of vegetation maintenance activities, ensuring the site is kept in pristine condition. Services include mowing, whipper snipping, pruning and hedging, mulching, fertilising and clearing all leaf debris from the carpark and walkways, including picking up palm fronds, to ensure the grounds are in the best presentable state before any parliamentary staff arrive. We are proud to consistently achieve scores of 5/5 for this contract.

2015

**Grounds - Darwin Waterfront Precinct
\$1,000,000**

Client: Darwin Waterfront Corporation

Sterling NT provides grounds maintenance, landscaping and cleaning services on a daily basis at the iconic Darwin Waterfront precinct. Our staff carry out mowing and edge trimming to the area to maintain the lawns while navigating high volumes of public. We ensure that gardens are kept clean and tidy, plants and trees are well maintained and the general area is kept clean. This contract follows the design and construction of landscaping and irrigation Sterling NT completed in January 2015.

2015

**Remote - Slashing and Weed Control within
Darwin Region Road Reserves
\$2,500,000**

**Client: Dep of Infrastructure, Planning and
Logistics**

The scope includes slashing and weed control management on the Darwin region road network from Darwin to Oenpelli and south to Pine Creek. We have a large fleet of spray units, slashers, reach mowers, service trucks, water carts and traffic control equipment. We also undertake additional civil works, i.e. drain cleaning and guidepost installation. Sterling NT applies a holistic approach to weed control and slashing activities, using environmental experts and integrated technology.

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